

Sauk Prairie Memorial Hospital
80 First Street
Prairie du Sac, WI 53578
(608) 643-3311

Type: GMS
Control: Other Not for Profit
Fiscal Year: 01/01/02 to 12/31/02

County: Sauk
Analysis Area: Southern (1)
Volume Group: 4

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 4		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	42.8%	57.4%	0.75	55.2%	0.78	50.4%	0.85	44.7%	0.96
Obstetrics	43.2%	39.6%	1.09	41.3%	1.05	30.6%	1.41	46.0%	0.94
Pediatrics	. %	48.0%	.	46.0%	.	22.2%	.	. %	.
Total hospital	42.7%	55.9%	0.76	54.7%	0.78	47.3%	0.90	44.9%	0.95
Average Census (Patients)									
Adult medical-surgical	12.8	30.4	0.42	31.2	0.41	16.9	0.76	13.4	0.96
Obstetrics	1.3	3.9	0.34	4.1	0.31	1.8	0.73	1.4	0.94
Pediatrics	0.0	1.8	0.00	1.6	0.00	0.1	0.00	0.0	.
Total hospital	15.4	55.4	0.28	54.3	0.28	23.1	0.67	16.2	0.95
Average Length of Stay (Days)									
Adult medical-surgical	2.7	3.9	0.70	3.7	0.74	3.4	0.81	2.9	0.95
Obstetrics	2.2	2.4	0.90	2.0	1.07	2.3	0.95	2.1	1.04
Pediatrics	.	2.4	.	3.1	.	2.1	.	.	.
Total hospital	2.9	4.3	0.67	4.3	0.67	3.5	0.84	2.6	1.12
Surgical Operations									
Inpatient	770	1,424	0.54	1,694	0.45	639	1.21	903	0.85
Outpatient	3,032	3,187	0.95	3,961	0.77	2,057	1.47	3,108	0.98
Inpatient as % of all surgeries	20.3%	30.9%	0.66	30.0%	0.68	23.7%	0.85	22.5%	0.90
Outpatient Visits									
Non-emergency visits	41,598	75,046	0.55	108,040	0.39	46,302	0.90	47,067	0.88
Emergency visits	2,889	14,086	0.21	14,024	0.21	11,109	0.26	3,079	0.94
Full-time Equivalents (FTEs)									
Administrators	30.7	14.8	2.07	13.3	2.31	10.0	3.05	34.0	0.90
Nurses, licensed	72.0	160.1	0.45	172.9	0.42	78.8	0.91	72.4	0.99
Ancillary nursing personnel	45.0	54.3	0.83	44.8	1.01	25.5	1.77	48.5	0.93
All other personnel	174.8	384.2	0.45	462.2	0.38	202.3	0.86	194.3	0.90
Total FTEs	322.5	613.5	0.53	693.1	0.47	316.6	1.02	349.2	0.92
FTEs per 100 Patient Census (Adjusted)									
Administrators	79.2	14.6	5.41	13.3	5.97	18.0	4.39	68.1	1.16
Nurses, licensed	185.9	157.9	1.18	172.8	1.08	141.5	1.31	145.0	1.28
Ancillary nursing personnel	116.3	53.6	2.17	44.8	2.60	45.8	2.54	97.2	1.20
All other personnel	451.4	378.9	1.19	462.1	0.98	363.5	1.24	389.0	1.16
Total FTEs	832.8	605.0	1.38	692.9	1.20	568.9	1.46	699.3	1.19

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	36	Health maintenance		Beds set up and staffed	4	Bassinets	3
Discharges	2,252	organization (HMO)	Yes	Discharges	324	Total births	207
Inpatient days	5,605	Preferred Provider		Inpatient days	1,345	Newborn days	410
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	30	1,710	4,686	42.8%	12.8	2.7
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	2	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	3	218	473	43.2%	1.3	2.2
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	2	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	3	268	446	40.7%	1.2	1.7
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	28	4	30.7	Radiological services personnel	12	0	12.0
Physicians and dentists	9	4	12.0	Occupational therapists	1	2	2.2
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	1	0	1.0
Registered nurses	44	37	67.9	Physical therapists	3	7	6.8
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	2	1	2.5
Licensed practical nurses	2	3	4.2	Recreational therapists	0	0	0.0
Ancillary nursing personnel	30	30	45.0	Psychologists	0	0	0.0
Physician assistants	5	1	5.5	Social workers	2	1	2.4
Nurse Practitioners	0	0	0.0	All other health professionals	17	14	23.9
Medical records personnel	1	3	3.0	All other personnel	71	31	86.2
Pharmacy personnel	6	1	6.5	-----			
Clinical laboratory personnel	8	5	10.9	TOTAL	242	144	322.5

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$49,970,342	Cash and cash equivalents	\$4,217,012	Current liabilities	\$3,371,060
Less deductions	19,074,059	Net Patient receivables	4,163,417	Long-term debt	10,135,298
Net patient revenue	30,896,283	Other receivables	8,666	Other liabilities	0
Plus other revenue	1,169,854	Land, bldgs and equip: Net	20,654,296	Subtotal	13,506,358
Total revenue	32,066,137	Other assets	4,523,765		
Less expenses	31,324,230			Unrestricted fund balance	20,060,798
Nonoperating gains/losses	-100,701	Total Assets	\$33,567,156	Total liabilities & fund balance	\$33,567,156
Net Income	\$641,206			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 1		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$20,900,796]	41.8%	41.7%	1.00	39.1%	1.07	46.7%	0.90	41.3%	1.01
Medical Assistance [\$1,766,649]	3.5%	9.0%	0.39	6.6%	0.53	7.5%	0.47	3.0%	1.17
Commercial [\$25,961,079]	52.0%	43.2%	1.20	48.4%	1.07	39.8%	1.30	53.4%	0.97
All other [\$1,341,818]	2.7%	6.1%	0.44	5.9%	0.46	6.0%	0.45	2.2%	1.20
Deductions as % of Total Gross Patient Revenue									
Medicare [\$11,127,482]	22.3%	23.7%	0.94	20.4%	1.09	25.5%	0.87	21.3%	1.05
Medical Assistance [\$1,061,052]	2.1%	6.0%	0.36	4.2%	0.50	4.6%	0.46	1.8%	1.20
Commercial [\$6,612,032]	13.2%	9.4%	1.41	10.8%	1.22	5.6%	2.37	11.7%	1.13
Charity care [\$220,872]	0.4%	1.2%	0.37	1.3%	0.33	1.0%	0.43	0.6%	0.72
All other [\$52,621]	0.1%	1.4%	0.07	1.2%	0.08	0.6%	0.18	0.1%	1.02
Total deductions [\$19,074,059]	38.2%	41.7%	0.92	38.0%	1.01	37.3%	1.02	35.5%	1.08
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	3.6%	5.1%	0.72	9.2%	0.40	3.8%	0.97	3.3%	1.12
Net gains/losses as % of net income	-15.7%	5.3%	-2.96	11.7%	-1.3	11.2%	-1.40	-132.0%	0.12
Expenses as % of Total Expenses									
Salary/fringe benefit[\$18,502,308]	59.1%	47.8%	1.24	50.0%	1.18	53.6%	1.10	57.6%	1.03
Supplies and services[\$8,964,303]	28.6%	40.5%	0.71	39.1%	0.73	33.6%	0.85	30.2%	0.95
Capital component [\$3,240,856]	10.3%	8.7%	1.19	8.2%	1.26	9.5%	1.09	10.9%	0.95
Bad debt [\$616,763]	2.0%	3.0%	0.66	2.7%	0.73	3.4%	0.58	1.2%	1.60
Fiscal Statistics									
Operating margin	2.3%	6.1%	0.38	5.4%	0.43	3.7%	0.63	-1.0%	-2.28
Total hospital profit margin	2.0%	6.4%	0.32	6.1%	0.33	4.1%	0.49	-0.4%	-4.61
Return on equity	3.2%	10.0%	0.32	11.5%	0.28	5.3%	0.61	-0.7%	-4.53
Current ratio	2.9	2.5	1.13	2.3	1.25	3.3	0.87	3.0	0.95
Days in net patient accounts receivable	49.2	57.8	0.85	62.7	0.78	59.9	0.82	.	.
Average payment period	42.4	52.6	0.81	52.0	0.82	47.3	0.90	38.0	1.12
Equity financing	59.8%	56.2%	1.06	48.3%	1.24	59.7%	1.00	57.9%	1.03
Long-term debt to equity ratio	0.5	0.5	1.06	0.8	0.66	0.4	1.29	0.6	0.88
Times interest earned	1.9	5.0	0.38	4.6	0.42	2.9	0.67	0.8	2.35
Total asset turnover	1.0	0.9	1.08	0.9	1.06	0.8	1.26	0.9	1.02
Average age of plant: years	7.4	9.5	0.78	10.3	0.72	8.7	0.85	6.8	1.09
Increase (decrease) total net patient rev . %	4.3%	.
Output gross rev (% of total gross pt. rev)	60.3%	44.1%	1.37	43.8%	1.38	57.7%	1.05	60.2%	1.00
Net Revenue Statistics									
Inpatient net revenue per discharge	\$5,845	\$7,870	0.74	\$8,404	0.70	\$5,155	1.13	\$4,870	1.20
Inpatient net revenue per day	\$2,011	\$1,834	1.10	\$1,902	1.06	\$1,472	1.37	\$1,531	1.31
Outpatient net rev per visit	\$441	\$343	1.29	\$247	1.79	\$328	1.35	\$383	1.15